(FOR INTER-ORGANIZATION USE ONLY) AVIS-RENT-A-CAR

To: John P. Kennedy

FROM: Claude Rousseau

AT: Manhattan

AT: East 43rd Street

subject: Roy McPherson

ANSWERING YOURS OF

DATE April 8, 19.76

NO SALUTATION OR FORMAL CLOSING IS NECESSARY

Roy is a very impressive manager. He is very thorough in any assignment he is given. He never handles a problem haphazardly. He is very pleasant with customers and maintains a good relationship with managers, rental agents and service agents. He has a broad concept of management, he does not consider himself an East 43rd Street manager only, he offers his help to all employees and customers regardless of the station involved. He thinks positively. Time is not a problem for him, his job comes first.

Frankly, I have not been able to pinpoint the areas where Roy needs to improve. He has been at East 43rd Street for a considerably short time and has been only working for me 3 days a week. I have consquently limited his assignments, however, he needs to be more familiar with the city. Time and experience are the only factors that Roy seems to need.

I therefore recommend a 12% increase in salary for him.

CR:pl